



UAB Stansefabrikken

Company Facts

- Location: Lithuania
- Line of business: Manufacturing
- Offices: 1 manufacturing plant
- Web site: www.stansefabrikken.com

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Dainius Maciulis, Efficiency Manager | UAB Stansefabrikken

Epicor supports growth for lithuanian manufacturer

UAB Stansefabrikken, established in Lithuania in 2003, is an industrial plant owned by Norwegian STAFA Industrier AS. The company processes sheet metal and manufactures sheet metal products. The manufacturing process is based on modern equipment and the latest technologies. Some products are completely finished and ready to be shipped to retail shops, and the company also offers subcontracting services. The plant has around 200 employees and is dedicated to quality and customer needs.

The solution with the best promise

Stansefabrikken concentrates on sheet metal subcontracting, especially the production of small and medium batches. The company provides manufacturing and logistics solutions for customers; handling everything from materials and manufacturing operation to finished products.

“We provide products for customers working in very different areas: consumer electronics, data centre equipment (server cabinets and cable management systems), electrical cabinets, post boxes, parts for aircraft engines, and soon. One of the biggest challenges for us is to meet the high and demanding requirements from each different customer. These include lead times and stock management,” said Dainius Maciulis, efficiency manager for Stansefabrikken.

In the past four years, Stansefabrikken has invested over 3,05 million Euros (10.56 million LTL) in equipment and production process management. These investments have further sharpened the company’s competitive edge and support the goal of

Success Highlights

Challenges

- Growth plans indicated that in addition to employee skills a strong ERP solution was necessary

Solution

- Epicor ERP

Why Epicor?

- The system is flexible and easy to use
- Different modules to cover specific needs
- Large variety of modules prevent high investments on developing system to company needs

Benefits

- Epicor ERP supports growth plans
- The solution helps increase efficiency and strengthens business processes

becoming a top-level service provider. UAB Stansefabrikken has grown from a turnover of 14,91 million Euros in 2011 to 16,33 million Euros in 2012. This year, the estimated turnover is over 17,47 million Euros.

The ambitious growth plans were the main reasons behind the decision to put a strong enterprise resource planning (ERP) system in place. In addition to the essential software component, the company also needed to enhance employee skills and implement strong business processes.

Maciulis explained, "The goal was not only to become more efficient, but to help strengthen our processes as well. We tested some other systems but they turned out not to have any flexibility for customization. Epicor had advantages that were lacking from our previous system, as well as from the other suppliers. Epicor presented a very good solution to build key performance indicators for our management control and review system."

The project takes off

Stansefabrikken currently has 25 Epicor ERP users working with the production and material management processes. The financial management modules were implemented in January and the company has plans to start using sale management functionalities in the near future.

"From the very first day of launching Epicor ERP, the purchasing team started utilizing the functionality that applies to their work. The sales team was trained and we have implemented product revision and change management functionality. Another excellent benefit of the new system is the business process management (BPM) functionality," said Maciulis.

According to Maciulis, in the three months that the new system has been in place, the company has found that it has been easy to create rules in the system, to help users with data entry, and to control essential data fields.

Valuable addition to the company's process handling

Stansefabrikken states that they are happily increasing the functionalities they use and the users introduce new features to the mix on a daily basis. According to Maciulis, advanced material management will be another valuable addition for them.

"I would happily recommend Epicor ERP to anyone. We are satisfied with it. In my opinion, the solution is very intuitive and can be very easily taught, even to users who have no previous experience with ERP systems. As far as manufacturing business goes, I am absolutely sure we made the right choice by selecting Epicor," he concluded.

About Epicor

Epicor Software Corporation is a global leader delivering business software solutions to the manufacturing, distribution, retail, and service industries. With more than 40 years of experience, Epicor has more than 20,000 customers in over 150 countries. Epicor solutions enable companies to drive increased efficiency and improve profitability. With a history of innovation, industry expertise and passion for excellence, Epicor inspires customers to build lasting competitive advantage. Epicor provides the single point of accountability that local, regional, and global businesses demand. For more information, visit www.epicor.com



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